



SAGE FRANCE

Insourcing the DNS Internet Service



Project Type:

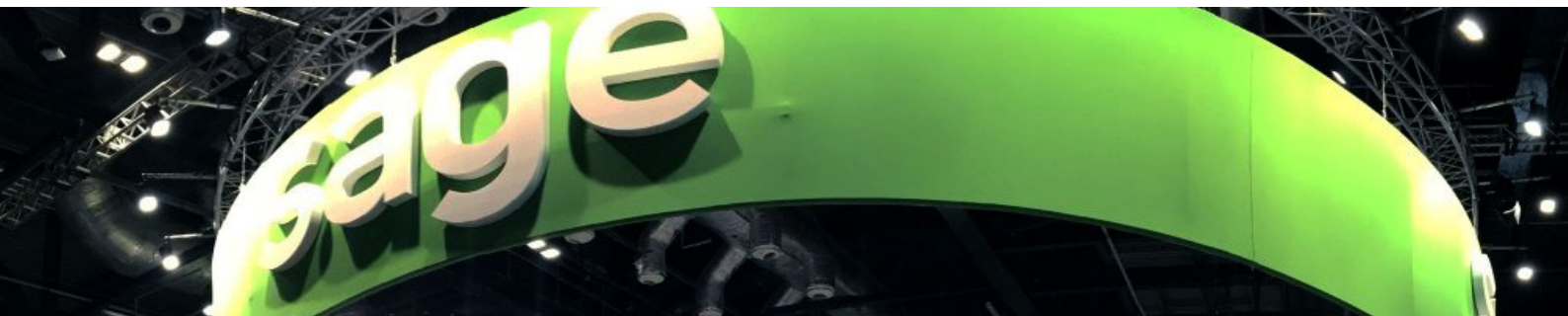
- **Getting control over the DNS Internet**
- **Implementing automated workflow processes**

Key Benefits:

- **Saved more than 75% of the budget allocated to DNS management**

World leading supplier of business management software and services, Sage helps 6.2 million customers worldwide to manage their business processes. The company has 2,500 employees in France, spread over 20 separate facilities.

Sage France wanted to regain global control over its DNS Internet service and to eliminate use of their then hosting service provider. The company had three main objectives: get global visibility and control over DNS activity, streamline workflow with a check and validate process for each operation made on DNS servers and maintain a high level of security for the DNS service.



Sage France had been using the services of a hosting service provider to manage their DNS servers. The service delivered a robust, secure and stable service. However, the method had several drawbacks. Sage teams had little autonomy and were «overly» dependent on the hosting service. For example, at the creation of DNS records (RR), Sage intervention was limited to A-type recordings. For other operations, the network team had to make a request through the user interface of the host who would execute the requested actions. This restricted access to DNS service prolonged response time, either in the creation of zones and RR or when solving problems. This issue and others like it led Sage to reconsider their DNS service management system.

They opted for EfficientIP DNS management solution that not only meets their requirements, but also allows them to keep at minimum the same levels of performance (DNS queries per second) and provide better service continuity and security than those offered by the host.

Two SOLIDServer™ DNS appliances were installed on Vmware. Virtualization is a key point of Sage corporate policy for critical applications, as evidenced by the 200 virtual servers utilized in their primary site. Any DNS management solution had to fit in this model and EfficientIP did the job.

EfficientIP gave an answer to Sage workflow issue by offering a system that automates user queries processing. With SOLIDserver, Sage administrators have been able to create in just a few minutes their own request

forms and adapt them to process needs. Now, when users want to create a DNS zone, they send a request form to the administrator. Once validated, the zone is automatically created in the DNS server, without users' intervention. Otherwise, it is either rejected or returned to the users who must justify their request. This system, plus DNS dynamic updates, allows Sage to have a real control over its DNS service and monitor operations on the servers by a fluid and automated process. In addition, a detailed history offers a real traceability of DNS interventions for a better reporting. Thanks to SOLID-server easiness of use, Sage's network teams were able to migrate 400 zones in just 48 hours and can now delegate initially complex operations to non-experts.

EfficientIP DNS management solution brought Sage the following key benefits:

- **Global Control over DNS Internet service:** Sage network team can now manage the whole DNS service and easily delegate administrative tasks to technicians of all levels of expertise.
- **Significant cost reduction:** The current budget allocated to the business management of the DNS service is less than a quarter of what it was for outsourcing.
- **High availability, performance and security:** EfficientIP solution gives Sage a high level of performance and ensures continuity and security of the DNS Internet service.



REV: B-1408

As one of the world's fastest growing DDI vendors, EfficientIP helps organizations drive business efficiency through agile, secure and reliable network infrastructures. Our unified management framework for DNS-DHCP-IPAM (DDI) and network configurations ensures end-to-end visibility, consistency control and advanced automation. Additionally, our unique 360° DNS security solution protects data confidentiality and application access from anywhere at any time. Companies rely on us to help control the risks and reduce the complexity of challenges they face with modern key IT initiatives such as cloud applications, virtualization, and mobility. Institutions across a variety of industries and government sectors worldwide rely on our offerings to assure business continuity, reduce operating costs and increase the management efficiency of their network and security teams.

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