

---

# **Senior Professional Services DDI Engineer**

## **Subject Matter Expert**

US – Philadelphia area or home based office

[[www.efficientip.com](http://www.efficientip.com)]

EfficientIP is a network automation and security company, specializing in DDI (DNS, DHCP, IP Address Management). Our Smart DDI approach offers enterprises and service providers a unique appliance-based solution to intelligently simplify and automate design, deployment and management of their critical network infrastructure. Through patented technology, our 360° solution suite secures DNS services to safeguard sensitive data and ensure application access. Companies in all sectors rely on our offerings to face the challenges of key IT initiatives such as cloud, IoT, 5G, and mobility.

SOLIDServer™ centralizes all information from the IP plan and DNS and DHCP servers in one single interface and gives customers a consolidated overview to control the deployment of infrastructures and network services (VoIP, Datacenters, etc.).

EfficientIP has built strategic relationships with a number of software and hardware market leaders to develop complementary solutions and to enable new offerings from partners. This includes Microsoft, VMware, IBM, HP, SUN Microsystems, Dell, Red Hat, Novell, Cisco and ISC.

EfficientIP's client base includes hundreds of the most demanding companies in all business sectors to include General Motors, Pfizer, Netflix, John Hopkins University, Vodafone, EADS, Cap Gemini, HP, STMicroelectronics and T-Mobile with an established presence in the US, EMEA and APAC.

EfficientIP offers a fast-paced, action-oriented environment. We promote a culture that embraces innovation, change, teamwork, and strong partnerships.

### **Position Profile**

We are looking for a Senior Professional Services DDI Engineer for our Delivery Americas Team. The main focus is to implement our solutions to include:

- Migrating from existing DDI solutions to our solutions.
- Scripting and data manipulation.
- Architect, design and implement/integrate our solutions.
- Help out on support during escalation and level 3/4.
- Being DDI subject matter expert for Americas Region (US and Canada).
- Point of contact for Presales/Sales organization in Americas Region for prospects:
  - PoC,
  - RFP answers,
  - Calls or onsite visits with prospects to talk about Delivery/Support,
  - Validation of PS quotes on technical side.

Travel: up to 50% nationally

## Why this position is compelling

- Serve as the DDI subject matter expert who represents EfficientIP and provides professional services
- Build relationships with customers, delivering outstanding service
- You contribute to the design and integration architecture of Internet information services appliances including DNS, DHCP, Security and Network Automation solutions.

## Skills & Abilities

- Demonstrated relevant experience in the DDI space, preferably with more than one DDI solution. Must have experience taking the lead and running projects in a customer-facing capacity with major corporate accounts.
- Technical experience must include:
  - DNS – DNSSEC is a plus - working and protocol.
  - DHCP, working and protocol.
  - TCP/IP, both IPv4 and IPv6.
  - Experience with DDI Solution (ISC, Microsoft or other DDI vendors)
  - Procedure-based working (ITIL experience helps).
  - Be fluid in networking, routing, switching and security.
  - UNIX O/S knowledge and Active Directory experience are a plus.
  - Be fluid in infrastructures and accompanying management systems.
  - Familiar with scripting to automate tasks (Perl, Bash, PHP, etc) is a plus.
- Strong communication, interpersonal and presentation skills, with ability to articulate complex technology simply is required.
- Strong technical problem-solving ability and troubleshooting skills
- Self-motivated and able to handle multiple projects
- Bachelor's Degree preferred but not required
- Must be able to work in the US without sponsorship

## What We Offer

We offer a great opportunity to grow with our company, in a rapidly advancing and strongly innovative environment.

At EfficientIP, we fully believe in congeniality in the workplace and in our relationships with our customers, partners and colleagues. We ensure a positive work environment that is encouraging, enthusiastic and motivating to our team. This approach breaks down barriers in order to stimulate our company's ambition of constant overachievement.

You will be part of a fun & ambitious team!

To apply, please send your cv and cover letter to: [eip-americas@efficientIP.com](mailto:eip-americas@efficientIP.com)